



Invitation for Expression of Interest

TransNamib invites Expression of Interest (EOI) from reputable and qualified tourism and hospitality industry companies and experts to refurbish, repair and operate the below individually or collectively.

1. Desert Express
2. ! Nara Express
3. Ongulumbashe Star

EOI Number: EOI/TNHL-10/2024-25

Description: Refurbish and or repair & Managing the Desert Express, !Nara Express , Ongulumbashe Star.

Request for Clarifications to TNHL in writing not later than 14 days prior to closing date

EOI closing date 30 April 2025 @ 12h00

Site Visit 16 April 2025 @10H00

1. EOI Documents Availability:

Documents are available at Professor Mburumba Kerina Street, TransNamib Holdings Head Office, Ground Floor, Procurement Department.

2. Details of EOI Submission:

Kindly submit proposal in a sealed envelope at Professor Mburumba Kerina Street, TransNamib Holdings Ltd Head Office, Ground floor, Procurement Department. Bidders must submit their proposals on or before Closing Date and Time shown. Documents to be entered into the TENDER BOX in the Procurement Offices, before the cut off Time and Date.

3. INSTRUCTIONS TO SERVICE PROVIDERS / SUPPLIERS

Prospective bidders that wish to submit the required documents should examine the document carefully and review all instructions contained herein. Bidders should follow the instructions so that TransNamib can properly evaluate and compare all quotations received.

3.1 REJECTION OF EXPRESSION OF INTEREST (Eoi)

TransNamib in its sole and absolute discretion reserves the right to:

The Eoi may be rejected if:

- there is lack of effective competition;
- Eoi are not substantially responsive to the Eoi documents or to the request in the invitation;
- Documents received contain serious irregularities resulting in interference with the normal play of market forces

4. TERMS OF REFERENCE

BACKGROUND

1. The Desert Express is a TransNamib luxurious train that provides a unique rail excursion across the magnificent landscape of Namibia. The train offers exclusive overnight weekend trips between Windhoek and Swakopmund. The Desert Express also provides a 7 to 10 days' excursion to the South and Etosha National Park, and it offers on-board accommodation and elegant dining.

This particular train is of the charism that combines the luxury of the leading hotel with the charm of train travel. The Desert Express has immensely supported tourism activities in Namibia. It is well known and adequately positioned in the tourism industry and serves local, regional, and international customers. The Desert Express was designed and built-in Namibia from 1995 to 1997 and was subsequently launched on the 3rd of April 1998, by The Founding President, Dr. Sam Nujoma. It consists of nine coaches and twenty-four en-suit compartments and accommodates up to 48 guests.

2. The !Nara Express Train is a semi luxurious train positioned between the Luxurious Dessert Express it's ideal for tourism-related longer trips with on-board accommodation, dining, and entertainment facilities. The train can offer accommodation for up to 80 people sharing and consist of 13 coaches including 3 car carriers.

3. The Ongulumbashe Star is a luxurious Diesel Multiple Unit train already having an attached locomotive for haulage. Travelling faster than the normal passenger trains , The Omugulumbashe can accommodate 144 passengers on board , fully air-conditioned with comfortable reclining seats. This train can be used for tourist excursions, business functions and entertainment events.

REQUIREMENTS

TransNamib is seeking responses from suitable and reputable companies and investors that are able to:

- To refurbish and fully take over the operations and management of the Desert Express, !Nara Express, and Omgulumbashe Star

- Responses can also include options to refurbish TransNamib locomotives or rent locomotives externally from third parties for these trains. For Transnamib locomotives the cost will be recouped by the succesfull bidder on the monthly rental and rail access payments to TransNamib.
- Offer a competitive guaranteed financial proposal to TransNamib holdings with payment on a monthly rental basis and rail access rate.

FORMAT OF EXPRESSION OF INTEREST

- A comprehensive company profile which describes the type of company, e.g., Close corporation, partnership, sole proprietor or JV.
- Provide a minimum of three (3) client references
- Describe the experience in tourism and hospitality as described in the EOI.
- A statement justifying interest in the project;
- Comprehensive operational, marketing, and human resource plan to demonstrate the availability to manage, market and operate the train/s on a sustainable and profitable basis.
- A detailed financial model showing the cash flow projections of this project
- A compressive maintenance plan that is inclusive of refurbishments

CONTRACT COMMENCEMENT DATE

The leasing period will be up to ten (10) years, starting from the date of the signing of the agreement,

NUMBER OF CONTRACTORS

One service provider to be appointed for each train or any combination of trains.

5. Selection of service provider

- The proposal that is found to be substantially responsive in relation to the highest guaranteed price offering will be awarded.
- The proposal can also include an option to make use of current TransNamib trained train staff with extensive experience to manage and serve on these trains.

6. Stage 1: Mandatory Documentation and eligibility criteria

Document Description Yes/No

1. a certified copy of the Company Registration Certificate, issued by the, Trade and SME Development or BIPA, certified by the Namibian Police / Commissioner of Oaths. Or Similar document or Equivalent in Country of Origin

Each JV partner must comply

2. An undertaking on the part of the Bidder that the salaries and wages payable to its personnel in respect of this bid are compliant to the relevant laws, wage determinations, and Award, where applicable, and that it will abide to sub-clause 6.2 of the General Conditions of Contract if it is awarded the Contract or part thereof.

3. A duly completed and signed Bid Securing Declaration form

4. Company Profile

5. Duly signed and completed Written Undertaking.

6. Submit proof of past successful delivery of similar services. (Track record of past projects is not mandatory, but will be advantageous)

7. CONFLICT OF INTEREST

Any perceived or real conflicts of interest that the service provider / supplier may have relating to this bid needs to be declared.

BID SECURING DECLARATION

(Section 45 of Act)

(Regulation 37(1)(b) and 37(5))

Date:/...../2025

Procurement Ref No.: EOI/TNHL-10/2024-25

To: Transnamib Holdings Limited, Head Office, Mburumba Kerina Street, 16, Windhoek

I/We* understand that in terms of section 45 of the Act a public entity must include in the bidding document the requirement for a declaration as an alternative form of bid security.

I/We* accept that under section 45 of the Act, I/we* may be suspended or disqualified in the event of

- (a) a modification or withdrawal of a bid after the deadline for submission of bids during the period of validity;
- (b) refusal by a bidder to accept a correction of an error appearing on the face of a bid;
- (c) failure to sign a procurement contract in accordance with the terms and conditions set forth in the bidding document, should I/We* be successful bidder; or
- (d) Failure to provide security for the performance of the procurement contract if required to do so by the bidding document.

I/We* understand this bid securing declaration ceases to be valid if I am/We are* not the successful Bidder

Signed:

Insert signature of person whose name and capacity are shown

Capacity of:

Indicate legal capacity of person(s) signing the Bid Securing Declaration

Name:

Insert complete name of person signing the Bid Securing Declaration

Duly authorized to sign the bid for and on behalf of: [insert complete name of Bidder]

Dated on _____ day of _____, _____

Insert date of signing

Corporate Seal (where appropriate)

Note*: In case of a joint venture, the bid securing declaration must be in the name of all partners to the joint venture that submits the bid.



Republic Of Namibia

Written undertaking in terms of section 138 of the Labour Act, 2015 and section 50(2)(D) of the Public Procurement Act, 2015

1. EMPLOYERS DETAILS

Company Trade Name:.....

Registration Number :.....

Vat Number:

Industry/Sector:

Place of Business:.....

Physical Address:.....

Tell No.:.....

Fax No.:.....

Email Address:.....

Postal Address:.....

Full name of Owner/Accounting Officer:.....

.....

Email Address:.....

2. PROCUREMENT DETAILS

Procurement Reference No. EOI/TNHL=10/2024-25

Procurement Description: Project Managemen

.....

Anticipated Contract Duration:Ten (10} years.....

Location where work will be done, good/services will be delivered:Work to be done by service provider.

3. UNDERTAKING

I*insert full name, owner/representative*
of *insert full name of company*

hereby undertake in writing that my company will at all relevant times comply

fully with the relevant provisions of the Labour Act and the Terms and Conditions of Collective Agreements as applicable.

I am fully aware that failure to abide to such shall lead to the action as stipulated in section 138 of the labour Act, 2007, which include but not limited to the cancellation of the contract/licence/grant/permit or concession.

Signature:

Date:

Seal:

Please take note:

1. *A labour inspector may conduct unannounced inspections to assess the level of compliance*
2. *This undertaking must be displayed at the workplace where it will be readily accessible and visible by the employees rendering service(s) in relations to the goods and services being procured under this contract.*